

PRESS RELEASE

Hanno Kowalski becomes shareholder of FAP

Berlin, 5 October 2020 – Hanno Kowalski has taken a share in Berlin-based FAP Group, a leading independent advisory company for capital raising and structuring for real estate investments. With the move the group, which encompasses the two divisions FAP Finance and FAP Invest, reflects the growth of its debt investment platform. Kowalski has been Managing Director of FAP Invest for over two years and will now join FAP founder and Managing Partner Curth-C. Flatow as a shareholder. Kowalski will expedite the further expansion of the group with a sustainable, long-term approach.

Curth-C. Flatow says: "With Hanno Kowalski's entry as a shareholder, we are sending a clear signal on the further expansion of our company. Hanno has played a key role in the development of our investment platform and the launch of the debt investment division. Now we want to continue to rapidly advance the FAP Debt Platform approach."

The aim is to attract further German investors to the platform and to give international lenders professional access to the German real estate debt market. "The interest by international investors is extremely high", says Flatow. FAP is also planning the expansion of its fund product range to include managed accounts.

As Managing Director of FAP Invest, Hanno Kowalski is responsible for the institutional investor business. Under his leadership the FAP Balanced Real Estate Capital Fund was launched in 2018, which provides mezzanine capital for investments in the asset classes residential, office and retail.

"As a pioneer in the industry with now more than 15 years of experience, FAP remains an investment boutique despite its rapid growth. With our small, highly professional team we can react quickly and flexibly to market trends. At the same time, a high degree of digitalization at the operational level gives us the necessary freedom to be present for our customers in person," says Hanno Kowalski.

Kowalski has been active in the financial sector for over 30 years and has extensive experience in private wealth management, investment banking and asset management. Bank stations include WestLB, Bankgesellschaft Berlin and Bankhaus Lampe. He worked for many years in business development with systems providers for the asset management industry and in consulting for international investment management companies. Before joining FAP he was Chief Operating Officer at the vwd group, where he was responsible for process efficiency, organization and all branch offices in Germany and abroad. The 52-year-old studied banking at the Frankfurt School of Finance & Management.

About FAP

The FAP Group is an independent advisory company for capital raising and structuring for real estate investments and project developments. The group includes FAP Invest, a leading real estate investment platform for institutional investors with a focus on debt products, and FAP Finance, which provides advice on capital and financing issues. FAP structures both classic debt financing as well as mezzanine, equity and capital market products. These services secure the overall financing from debt capital and - if necessary - equity substitutes. FAP, headquartered in Berlin, was founded in 2005 by Curth-C. Flatow. Since then, the group has advised and structured capital with a volume of over €15 billion.

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