

Press Release

Retail Portfolio Refinancing Successfully Arranged

FAP Organises Refinancing of a Retail Portfolio in North Rhine-Westphalia, Rhineland-Palatinate and Lower Saxony on behalf of an Irish Pension Fund

Berlin, 18 November 2014. Flatow AdvisoryPartners GmbH (FAP) arranged a refinancing deal for a portfolio managed by the Irish investment manager “Harvest Financial Services.” As a result, a portfolio containing seven retail properties in North Rhine-Westphalia, Rhineland-Palatinate and Lower Saxony is all set for the future. The lender is an Austrian state bank.

Said Curth-C. Flatow, founder and Managing Director of FAP: “Our job was to repay a credit line from an international banking syndicate. The LTV ratios available on the market ranged from 65 to 70%. We managed to organise a 75% LTV financing arrangement in the form of a stretched senior facility. Arranging the financing deal across altogether four jurisdictions proved a challenge in its own right. The successful conclusion of the deal underscores our competency at delivering solutions even for complex structures.”

About Flatow AdvisoryPartners (FAP)

Flatow AdvisoryPartners GmbH (FAP) is the leading independent consultancy firm for the procurement and structuring of capital for real estate investments and project developments in Germany. The services of FAP as a one-stop agency focus on overall financing arrangements using debt and possibly equity-replacement capital. These may involve transactions and projects, and attract a clientèle including buyers, sellers, lenders, capital seekers, and estate agents. FAP was formed in 2005 by Curth-C. Flatow, who continues to head the company as Managing Partner. www.fap-finance.com

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